

Job Title: Country Head - Denmark

Location: Flexible

Company: Dais Energy Ventures

About Us:

Dais Energy Ventures is a leading player in the renewable energy sector, dedicated to advancing energy storage solutions across European markets. We are seeking a dynamic and results-driven Country Head - Denmark to lead origination and funding activities for battery storage projects in Denmark. This role can also grow to drive our expansion and partnerships across the Nordics.

Responsibilities:

- Drive early-stage pipeline development by identifying promising development prospects.
- Collaborate with partners to advance development workstreams, providing site-specific insights to optimize technical aspects, layout designs, payments, and lease agreements.
- Foster relationships and troubleshoot project issues with external stakeholders and partners.
- Conduct financial modelling to evaluate project returns and perform sensitivity analyses on investments against viable technical solutions.
- Conduct market research on storage market trends, policy updates, route-to-market options, industry players, and competitors.
- Cultivate investment opportunities by collaborating with sector experts and intermediaries to identify financially viable prospects.
- Assist in deal execution, from origination and due diligence to legal documentation and closing.
- Ensure that prospective investments align with technical requirements and build-out potential to meet revenue stream timelines.
- Analyse eligible investment proposals using rigorous analytical techniques.
- Engage in detailed technical discussions with partners to clarify business plan requirements and viability.
- Lead comprehensive due diligence processes and address issues raised prior to finalizing deals.
- Provide input on and negotiate legal documentation.

General Skills:

- Entrepreneurial mindset with a proactive attitude.
- Adaptable and willing to contribute to a close-knit, fast-paced team environment.
- Strong verbal and written communication skills for effective stakeholder engagement.
- Meticulous attention to detail in problem-solving.
- Thrives in a deadline-driven environment.
- Analytical with strong numerical abilities.
- Proficient in Microsoft Office suite.

Contact us.

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Visit us.

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Registered details.

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38 Jermyn Street, London SW1Y 6DN
Registration No: 15286840

Qualifications and Experience:

- Bachelor's degree, preferably in a STEM field.
- Minimum of two years of experience in the renewables, infrastructure, investment, or energy sectors.
- Familiarity with the renewables industry and power markets; specific knowledge of European markets is advantageous.
- Proficient in written and verbal English communication.

Benefits:

- Competitive compensation package.
- Opportunity to drive significant impact in the renewable energy industry.
- Collaborative work environment fostering professional development and growth opportunities.